

Sukut Equipment, Parts & Rentals

# How a large fleet optimized operations and saved more than \$1 million



## Making the switch

Sukut Equipment, Parts & Rentals wasn't happy with their lubricants. Flyers Energy, a licensed ExxonMobil distributor, knew how to help. And after successful product trials, Sukut Equipment, Parts & Rentals made the switch to **Mobil Delvac™ 1300 Super** engine oil and got outstanding results.

# 2X

## oil drain intervals

Sukut Equipment, Parts & Rentals extended oil drain intervals (ODIs), doubling their equipment's run time.



**150 » 300 hours**

Extending equipment run time between ODIs



**+1,800 hours**

Boosting uptime by reducing lubrication maintenance



**-90,000 gallons**

Cutting oil consumption

## More than **\$1 million** in annual savings

**Mobil Serv**<sup>SM</sup>

Performance by **ExxonMobil**

This Proof of Performance is based on the experience as reported by a single customer. Actual results can vary depending upon the type of equipment used and its maintenance, operating conditions and environment, and any prior lubricant used.



**“When we pick up the phone,  
[they’re] always available.  
That’s huge.”**

**Mike Ortiz**

President | Sukut Equipment, Parts & Rentals

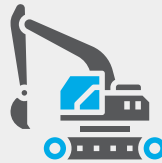
### Sukut Equipment, Parts & Rentals by the numbers

Sukut Equipment, Parts & Rentals runs a big operation focused on selling late-model Caterpillar equipment. They rely on the best mechanics, the best lubricants and the best customer support to get the job done right.



**1986**

Established in  
Southern California



**300**

pieces of heavy  
equipment



**60**

highly trained  
mechanics



**11,000+**

parts in inventory



**20-year** partnership with ExxonMobil

Discover what Mobil™  
lubricants can do for you.

Contact your ExxonMobil distributor today or visit  
[mobil.com/construction](https://mobil.com/construction) for more information.